Representatives Find Factories
Less Damaged Than Expected
After Tour in U. S. Zone

By WIRELESS To The New York TImes

FRANKFORT ON THE MAIN,
Germany, April 19—A total of 200
American business men have
visited the United States zone of
occupation and Berchtesgaden
last October to inspect the property
of their concerns and investigate the
possibilities of exports from
Germany, military government
sources disclosed today. About
thirty are in Germany at present.

Most business men have found that
their properties were less
damaged than expected and have
been partly responsible for the
resumption of the export of such
products as chemicals and optical
goods that will help balance the
cost of necessary imports into
Germany.

Hilberto, business men have
enjoyed the use of most Army
portation facilities and billets free
of charge because machinery to
collect fees had not been set up,
but they, along with other
 correspondents, are to be put on a
"pay-as-you-go" basis in the
next few weeks. A vehicle with a
driver will cost a minimum of $13
a day, billets about $2 and food
about $1 a day.

A few business visitors have
rated "very important person"
treatment, having been assigned
to generals' quarters, such as the
Victory guest house near
Frankfort, but most get regular officers'
billets. These can rank
compared with first-class American
hotels in comfort, but are clean
and heated.

No arrangements have been
made yet for American business
men to visit the British, French or
Russian zones of occupation nor
for the non-American business men
to enter the United States zone.

It is expected, however, that
agreements to exchange visitors with
the British and French can
be worked out in the next few
months. Differences regarding the
removal of American-owned
property from the Russian zone
are expected to hold up any
agreement with the Russians.

Among the American visitors
who have been representing the
following companies: Chicago
Pneumatic Tool, General Milk,
American Overseas Airlines,
Sony Vacuum Corporation, Decal,
Farrand Optical, Dentists
Supply of New York, Blow Knox
Autoclave, General Motors, Stan-
ard Oil, Goodyear Rubber,
American Cyanide, United Fruit,
Texas Oil, Illinois Tool Works,
Remington Rand, International Business
Machines, International Telephone
and Telegraph, American
Telephone and Telegraph, Baltimore
Harvester, Nettie-Lemur, E. R.
Squibb and Bode-Voight.